

**I MINA'TRENTAI KU'ATTRO NA LIHESLATURAN GU'AHAN**  
**RESOLUTION STATUS**

| Resolution No. | Sponsor            | Title   | Date Intro           | Date of Presentation  | Date Adopted          | Date Referred | Referred to | PUBLIC HEARING DATE | DATE COMMITTEE REPORT FILED | NOTES |
|----------------|--------------------|---|----------------------|-----------------------|-----------------------|---------------|-------------|---------------------|-----------------------------|-------|
| 412-34 (COR)   | Therese M. Terlaje | Relative to recognizing and commending the Employees, Officers, and Directors of Nanbo Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by providing quality insurance coverage and other business services; and to further expressing Un D'angkolo Na Si Yu'os Ma'ase' to NANBO for its fifty (50) years of excellent customer and community services to the residents and businesses of Guam. | 5/11/18<br>1:17 p.m. | 5/18/18<br>10:00 a.m. | 5/16/18<br>11:26 a.m. |               |             |                     |                             |       |

Resolution No. 412-34 (COR)

Introduced by:

|                          |                          |
|--------------------------|--------------------------|
| Thomas C. Ada            | Thomas M. Terlaje        |
| FRANK B. AGUON, JR.      | Tommy Morrison           |
| William M. Castro        | Louise B. Muth           |
| B. J.F. Cruz             | Telena Cruz Nelson       |
| James V. Espaldon        | Dennis G. Rodriguez, Jr. |
| Fernanda Karenas Esteves | Joe S. San Agustin       |
| Régine Biscoe Lee        | Michael F.Q. San Nicolas |
|                          | Mary Camacho Torres      |



**Relative to recognizing and commending the Employees, Officers, and Directors of Nanbo Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by providing quality insurance coverage and other business services; and to further expressing *Un Dángkolo Na Si Yu'os Ma'ase'* to NANBO for its fifty (50) years of excellent customer and community services to the residents and businesses of Guam.**

**BE IT RESOLVED BY THE COMMITTEE ON RULES OF I MINA'TRENTAI KUÁTTRO NA LIHESLATURAN GUAHAN**

WHEREAS, in 1968, NANBO began as a business importing and wholesaling food and beverage products, such as Kirin Beer and Kikkoman Soy Sauce, to Guam's markets and consumers. The company later expanded its product line and sold building materials, and office furniture and fixtures. Its humble beginnings started out as being a company with only three (3) employees in a small office with used furniture and cars. In 1969, NANBO signed its exclusive agency agreement with the Tokio Marine and Fire Insurance Co., Ltd. of Tokyo, Japan to provide insurance services, primarily for its Japanese clients, but over the years these services were utilized by many others in Guam's community; and

WHEREAS, the longstanding commitment of NANBO's employees, officers, and directors, through exceptional customer service and quick claims settlement, has grown the company's reputation as a reliable and trustworthy business operator, developer, and insurance agent. NANBO's longstanding commitment to Guam is further evident in its local real estate acquisitions, and the 2012 construction of its *Hagåtña* headquarters, the Nanbo *Guahan* 250 building in *Hagåtña*; and

WHEREAS, NANBO is a leader in Guam's insurance industry. Despite the changes on Guam over many years, NANBO remains dedicated to its core business as an insurance agent representing top-line Japanese insurance carriers and others, including Nipponkoa Insurance Co., Ltd.; QBF Insurance (International) Limited; St. Paul Travelers; and Zurich Financial Services, Inc. NANBO has responded to Guam's changing economy and population growth by providing a broad range of insurance services to its customers with an excellent and professional management and staff. These services have helped customers recover from covered losses, obtain loans from banks, and maintain peace of mind. NANBO currently serves as a general agent for Tokio Marine Pacific Insurance Limited; Pacific Guardian Life Insurance Company; Sampo Japan Nipponkoa Insurance Inc.; and correspondent broker for Marsh & McLennan Companies; and

WHEREAS, NANBO's business achievements include: the opening of Japan Food Service Center in 1972; the development of warehouses in 1974; life insurance services through its agency agreement with Pacific Guardian Insurance in 1977; Japan Food Super Market in *Tumon* in 1981; an agency agreement with Nippon Fire and Marine Insurance Company Ltd. in 1991; a general agency agreement with Zurich America Insurance Co. in 2007; the completion of its twenty-four thousand (24,000) square foot building in *Hagåtña* in 2012; the formation of its wholly-owned subsidiary, *Guahan* Insurance Services, Inc. in 2013 as correspondent broker for Marsh & McLennan Companies; and appointment as general agent for Sampo Japan Nipponkoa Insurance Inc.; and

WHEREAS, through its support of nonprofit organizations and events that benefit the entire island, and its efforts to help provide disaster relief throughout the region, NANBO inspires and encourages its employees to be active members in the community, to volunteer to support various community events such as island-wide cleanups and local 5K races, and to serve in leadership positions in civic organizations, such as the Japan Club of Guam; and

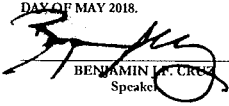
WHEREAS, through its various business enterprises, NANBO has operated as a trading company, retail operator, investor in an industrial laundry business, real property acquisition and development, and insurance company; and NANBO has been an integral part in the lives of many local residents who have helped to grow the company over the past fifty (50) years, including: Susan George, Tiffany Ricalde, Melenna San Nicolas, Olivia Fernandez, Breanna Jade Bamba, Angelyn Carijoe Iglesias, Alida Blas, Catherine Montano, Shyla Jo Santiago, Doris Compton, Naidene Rios, Deedee Camacho, Joe Besagar, Kyoko Nakanishi, Jeff Manlangit, Yuka Oguma, Theody Sigua, Niela Hidalgo, Fritz Naz, Brent Butler, Itsumo Moriya, Floricelle Marajas, Eden Danila, Margaret Suk, Anne Rene Ignacio, Michelle S. Johnson, Jung Suk, Rona Palacios, Lorna Malbog, Chito Tangonan who has served twenty (20) years, Donald Sablan who has served twenty (20) years, Terunobu Shibara who has served twenty (20) years, Marcia Lujan who has served twenty-two (22) years, Adela Lizama who has served thirty-two (32) years, Absalon Waki who has served thirty-five (35) years, Yoshihiro Sakamoto who has served thirty-six (36) years, and Nancy G.V. Reyes who has served thirty-seven (37) years; and

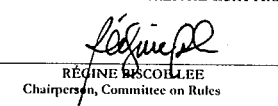
WHEREAS, through its bold and community-driven leadership, NANBO has succeeded in doing business for fifty (50) years through the combined efforts of its leaders who have consisted of members of the Ada, Terlaje, and Inoue families of Guam, the Joe Ten Tenorio family of Japan, and the Kuribayashi families of Japan; now therefore, be it

**RESOLVED**, that the Committee on Rules of *I Mina'Trentai Kuáttro Na Liheslaturan Guahan* does hereby, on behalf of *I Liheslaturan Guahan* and the people of Guam, recognize and commend the Employees, Officers, and Directors of Nanbo Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by providing quality insurance coverage and other business services; and does further express *Un Dángkolo Na Si Yu'os Ma'ase'* to NANBO for its fifty (50) years of excellent customer and community services to the residents and businesses of Guam; and be it further

**RESOLVED**, that the Speaker and the Chairperson of the Committee on Rules certify, and the Legislative Secretary attest to, the adoption hereof, and that copies of the same be thereafter transmitted to Nanbo Guam, Ltd. (NANBO) - P. Sonny Ada, Chairman; Norman Tenorio, Director; Yukio Kuribayashi, Vice President; John C. Terlaje, Secretary and Treasurer; Kazunori Kuribayashi, Director; Yoshiko Inoue, Director; Annie T. Sablan, Director; Hanako Kuribayashi, Director; Maria Ada Bonnie, Director; Yasunobu Fukuda, President and CEO of Tokio Marine North America, Inc.; Masaaki Morimoto, President and CEO of Tokio Marine Pacific Insurance Limited; and to the Honorable Edward J.B. Calvo, *I Magsálibon Guahan*.

**DULY AND REGULARLY ADOPTED BY THE COMMITTEE ON RULES OF I MINA'TRENTAI KUÁTTRO NA LIHESLATURAN GUAHAN ON THE 16TH DAY OF MAY 2018.**

  
BENJAMIN L. CRUZ  
Speaker

  
RÉGINE BISCOE LEE  
Chairperson, Committee on Rules

  
RÉGINE BISCOE LEE  
Legislative Secretary



2018 MAY 17 PM 2:37 RP



**OFFICE OF THE VICE SPEAKER**  
**THERESE M. TERLAJE**  
Chairperson of the Committee  
On Culture and Justice

*I Mina'trentai Kuåttro na Liheslaturan Guåhan*  
*34<sup>th</sup> Guam Legislature*

May 15, 2018

MEMORANDUM

TO: All Honorable Senators

FROM: Vice Speaker Therese M. Terlaje *TMA*

SUBJECT: Resolution Presentation

*Buenas yan Håfa Adai!*

Your presence is kindly requested at the presentation of **Resolution No. 412-34 (COR)**, sponsored by Therese M. Terlaje, "Relative to recognizing and commending the longstanding commitment of Nanbo Guam, Ltd. (NANBO) Employees and Directors for their investment in Guam, for providing quality insurance coverage, and for excellent customer and community service to the residents and businesses of Guam for fifty (50) years."

DATE: Friday, May 18, 2018

TIME: 10:00 a.m.

PLACE: Guam Congress Building

CC: Clerks  
MIS  
Sergeant-At-Arms  
Protocol

***I MINA'TRENTAI KUÁTTRO NA LIHESLATURAN GUÁHAN***  
**2018 (SECOND) Regular Session**

**Resolution No. 412-34 (COR)**

Introduced by:

Therese M. Terlaje  
Thomas C. Ada  
FRANK B. AGUON, JR.  
William M. Castro  
B. J.F. Cruz  
James V. Espaldon  
Fernando Barcinas Esteves  
Régine Biscoe Lee  
Tommy Morrison  
Louise B. Muña  
Telena Cruz Nelson  
Dennis G. Rodriguez, Jr.  
Joe S. San Agustin  
Michael F.Q. San Nicolas  
Mary Camacho Torres

**Relative to recognizing and commending the Employees, Officers, and Directors of Nanbo Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by providing quality insurance coverage and other business services; and to further expressing *Un Dångkolo Na Si Yu'os Ma'åse'* to NANBO for its fifty (50) years of excellent customer and community services to the residents and businesses of Guam.**

- 1           **BE IT RESOLVED BY THE COMMITTEE ON RULES OF *I***  
2 ***MINA'TRENTAI KUÁTTRO NA LIHESLATURAN GUÁHAN:***  
3           **WHEREAS, in 1968, NANBO began as a business importing and wholesaling**  
4 **food and beverage products, such as Kirin Beer and Kikkoman Soy Sauce, to Guam's**

1 markets and consumers. The company later expanded its product line and sold building  
2 materials, and office furniture and fixtures. Its humble beginnings started out as being  
3 a company with only three (3) employees in a small office with used furniture and cars.  
4 In 1969, NANBO signed its exclusive agency agreement with the Tokio Marine and  
5 Fire Insurance Co., Ltd. of Tokyo, Japan to provide insurance services, primarily for its  
6 Japanese clients, but over the years these services were utilized by many others in  
7 Guam's community; and

8         **WHEREAS**, the longstanding commitment of NANBO's employees, officers,  
9 and directors, through exceptional customer service and quick claims settlement, has  
10 grown the company's reputation as a reliable and trustworthy business operator,  
11 developer, and insurance agent. NANBO's longstanding commitment to Guam is  
12 further evident in its local real estate acquisitions, and the 2012 construction of its  
13 *Hagåtña* headquarters, the Nanbo *Guåhan* 250 building in *Hagåtña*; and

14         **WHEREAS**, NANBO is a leader in Guam's insurance industry. Despite the  
15 changes on Guam over many years, NANBO remains dedicated to its core business as  
16 an insurance agent representing top-line Japanese insurance carriers and others,  
17 including Nipponkoa Insurance Co., Ltd.; QBE Insurance (International) Limited; St.  
18 Paul Travelers; and Zurich Financial Services, Inc. NANBO has responded to Guam's  
19 changing economy and population growth by providing a broad range of insurance  
20 services to its customers with an excellent and professional management and staff.  
21 These services have helped customers recover from covered losses, obtain loans from  
22 banks, and maintain peace of mind. NANBO currently serves as a general agent for  
23 Tokio Marine Pacific Insurance Limited; Pacific Guardian Life Insurance Company;  
24 Sompo Japan Nipponkoa Insurance Inc.; and correspondent broker for Marsh &  
25 McLennan Companies; and

1           **WHEREAS**, NANBO’s business achievements include: the opening of Japan  
2 Food Service Center in 1972; the development of warehouses in 1974; life insurance  
3 services through its agency agreement with Pacific Guardian Insurance in 1977; Japan  
4 Food Super Market in *Tumon* in 1981; an agency agreement with Nippon Fire and  
5 Marine Insurance Company Ltd. in 1991; a general agency agreement with Zurich  
6 America Insurance Co. in 2007; the completion of its twenty-four thousand (24,000)  
7 square foot building in *Hagåtña* in 2012; the formation of its wholly-owned subsidiary,  
8 *Guåhan* Insurance Services, Inc. in 2013 as correspondent broker for Marsh &  
9 McLennan Companies; and appointment as general agent for Sompo Japan Nipponkoa  
10 Insurance Inc.; and

11           **WHEREAS**, through its support of nonprofit organizations and events that  
12 benefit the entire island, and its efforts to help provide disaster relief throughout the  
13 region, NANBO inspires and encourages its employees to be active members in the  
14 community, to volunteer to support various community events such as island-wide  
15 cleanups and local 5K races, and to serve in leadership positions in civic organizations,  
16 such as the Japan Club of Guam; and

17           **WHEREAS**, through its various business enterprises, NANBO has operated as  
18 a trading company, retail operator, investor in an industrial laundry business, real  
19 property acquisition and development, and insurance company; and NANBO has been  
20 an integral part in the lives of many local residents who have helped to grow the  
21 company over the past fifty (50) years, including: Susan George, Tiffany Ricalde,  
22 Melenna San Nicolas, Oliva Fernandez, Breianna Jade Bamba, Angielyn Carijoe  
23 Iglesias, Alisha Blas, Catherine Montano, Shyla Jo Santiago, Doris Compton, Naidene  
24 Rios, Deedee Camacho, Joe Besagar, Kyoko Nakanishi, Jeff Manlangit, Yuka Oguma,  
25 Theody Sigua, Nida Hidalgo, Fritz Naz, Brent Butler, Etsuo Moriya, Floricelle Marajas,  
26 Eden Danila, Margaret Suk, Anne Rene Ignacio, Michelle S. Johnson, Jung Suk, Rona

1 Palacios, Lorna Malbog, Chito Tangonan who has served twenty (20) years, Donald  
2 Sablan who has served twenty (20) years, Terunobu Shibata who has served twenty (20)  
3 years, Marcia Lujan who has served twenty-two (22) years, Adela Lizama who has  
4 served thirty-two (32) years, Absalon Waki who has served thirty-five (35) years,  
5 Yoshihiro Sakamoto who has served thirty-six (36) years, and Nancy G.V. Reyes who  
6 has served thirty-seven (37) years; and

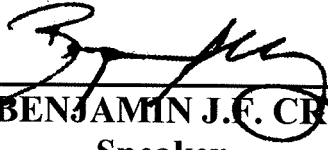
7 **WHEREAS**, through its bold and community-driven leadership, NANBO has  
8 succeeded in doing business for fifty (50) years through the combined efforts of its  
9 leaders who have consisted of members of the Ada, Terlaje, and Inoue families of  
10 Guam, the JoeTen Tenorio family of Saipan, and the Kuribayashi families of Japan;  
11 now therefore, be it

12 **RESOLVED**, that the Committee on Rules of *I Mina'Trentai Kuåttro Na*  
13 *Liheslaturan Guåhan* does hereby, on behalf of *I Liheslaturan Guåhan* and the people  
14 of Guam, recognize and commend the Employees, Officers, and Directors of Nanbo  
15 Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by  
16 providing quality insurance coverage and other business services; and does further  
17 express *Un Dångkolo Na Si Yu'os Ma'åse'* to NANBO for its fifty (50) years of excellent  
18 customer and community services to the residents and businesses of Guam; and be it  
19 further

20 **RESOLVED**, that the Speaker and the Chairperson of the Committee on Rules  
21 certify, and the Legislative Secretary attest to, the adoption hereof, and that copies of  
22 the same be thereafter transmitted to Nanbo Guam, Ltd. (NANBO) - P. Sonny Ada,  
23 Chairman; Norman Tenorio, Director; Yukio Kuribayashi, Vice President; John C.  
24 Terlaje, Secretary and Treasurer; Kazunori Kuribayashi, Director; Yoshiko Inoue,  
25 Director; Annie T. Sablan, Director; Hanako Kuribayashi, Director; Maria Ada Bonnie,  
26 Director; Yasunobu Fukuda, President and CEO of Tokio Marine North America, Inc.;

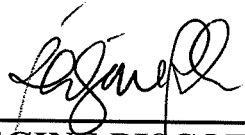
- 1 Masaaki Morimoto, President and CEO of Tokio Marine Pacific Insurance Limited; and
- 2 to the Honorable Edward J.B. Calvo, *I Maga'lâhen Guâhan*.

**DULY AND REGULARLY ADOPTED BY THE COMMITTEE ON RULES OF  
*I MINA'TRENTAI KUÁTTRO NA LIHESLATURAN GUÁHAN ON THE 16<sup>TH</sup>*  
DAY OF MAY 2018.**



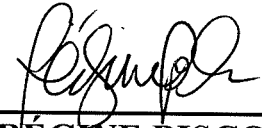
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**BENJAMIN J.F. CRUZ**  
Speaker



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**RÉGINE BISCOE LEE**  
Chairperson, Committee on Rules



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**RÉGINE BISCOE LEE**  
Legislative Secretary



Senator Thomas C. Ada,  
Vice Chairperson

Speaker Benjamin J.F. Cruz,  
Member

Vice Speaker Therese M. Terlaje,  
Member

Senator Frank B. Aguon, Jr.,  
Member

Senator Telenia C. Nelson,  
Member



Senator Dennis G. Rodriguez, Jr.,  
Member

Senator Joe S. San Agustin,  
Member

Senator Michael F.Q. San Nicolas,  
Member

Senator James V. Espaldon,  
Member

Senator Mary Camacho Torres,  
Member

**COMMITTEE ON RULES**  
**SENATOR RÉGINE BISCOE LEE, CHAIR**  
 SIKRITARIAN LIHESLATURAN GUAHAN  
 I MINA 'TRENTAI KUATTRO NA LIHESLATURAN GUÅHAN  
 LEGISLATIVE SECRETARY • 34<sup>TH</sup> GUAM LEGISLATURE

**COMMITTEE VOTING SHEET**

**Resolution No. 412-34 (COR) — Therese M. Terlaje —** “Relative to recognizing and commending the Employees, Officers, and Directors of Nanbo Guam, Ltd. (NANBO) for their longstanding commitment of investment in Guam by providing quality insurance coverage and other business services; and to further expressing *Un Dångkolo Na Si Yu'os Ma'åse'* to NANBO for its fifty (50) years of excellent customer and community services to the residents and businesses of Guam.

|  | SIGNATURE | DATE    | TO ADOPT | TO NOT ADOPT | TO ABSTAIN |
|--|-----------|---------|----------|--------------|------------|
| Legislative Secretary Régine Biscoe Lee<br>Chairperson |           |         |          |              |            |
| Senator Thomas C. Ada<br>Vice Chairperson              | e-vote    | 5/15/18 | ✓        |              |            |
| Speaker Benjamin J. F. Cruz<br>Member                  | e-vote    | 5/15/18 | ✓        |              |            |
| Vice-Speaker Therese M. Terlaje<br>Member              | TMD       | 5/16/18 | ✓        |              |            |
| Senator Frank B. Aguon, Jr.<br>Member                  | e-vote    | 5/15/18 | ✓        |              |            |
| Senator Telenia Cruz Nelson<br>Member                  |           |         |          |              |            |
| Senator Dennis G. Rodriguez, Jr.<br>Member             |           |         |          |              |            |
| Senator Joe S. San Agustin<br>Member                   | e-vote    | 5/15/18 | ✓        |              |            |
| Senator Michael F.Q. San Nicolas<br>Member             |           |         |          |              |            |
| Senator James V. Espaldon<br>Minority Leader           | e-vote    | 5/14/18 | ✓        |              |            |
| Senator Mary Camacho Torres<br>Minority Member         |           |         |          |              |            |
| <b>For Sponsor's Office Use Only</b>                   |           |         |          |              |            |
| Sponsor Signature:                                     |           |         |          |              |            |
| Staff Contact Person: _____                            |           |         |          |              |            |
| <b>For COR/Clerk's Office Use Only</b>                 |           |         |          |              |            |
| 6 Certified _____ Returned _____                       |           |         |          |              |            |
| Name: <u>MARY FERNANDEZ</u>                            |           |         |          |              |            |
| Date: <u>5/16/18</u>                                   |           |         |          |              |            |
| Notes: _____   |           |         |          |              |            |

2018 MAY 16 AM 11:26 AM